

Mike Davis

Global SAP S/4HANA Digital Transformation SME

Key Skills	Business Transformational Change, SAP Retail Programme Management, Project Management, Account Management, Change Management, Service Delivery, Escalation Management, Release Management, Stakeholder Management, Global and multi-country role outs.
Methodologies	Prince2 Practitioner, ASAP and S/4HANA, SixSigma/LeanSixSigma Champion, ITILv3 Master (v2 Manager), PMI, RMP, SP, PMBOK-PMP, Scrum/Agile (waterfall) and ASAP Methodologies. Microsoft Certified Professional – MSP V-Model and Dual Vee Model testing to ISO/IEC 12207 and 15504 compliance
Years Exp	25+ years global experience
Industry Exp	Automotive, Financial Services, Retail, FMCG & CPG, Fashion Retail, Utilities, Oil and Gas (upstream), Oil and Gas (downstream), Nuclear Energy, Telecommunications, Government, Manufacturing, Technology, Aerospace and Defence, Pharmaceutical
Regional Exp	Europe, EEMEA, Middle East, North America, Central America & Asia-Pacific.

Mike is a Global SAP Retail Programme Transformation and Engagement Director with 25+ years Tier 1 Consultancy background. Managing large scale Business Transformational Change, Global and multi-country role outs - IoT, eCom, Digital, Big Data Delivery. Coupled with a solid technical background as an experienced SAP Suite on HANA and S/4HANA Practitioner. He has delivered multiple large and complex RFX bid proposals, business transitions and technical upgrades underpinned by ERP, SAP, S4HANA, Ariba, BI, C4HANA, CRM, Hybris Hybris Marketing, HR/HCM and Success Factors Transformation programmes and initiatives. Managed multiple turn-around and recovery programmes successfully on time and to budget. Rolled out systems to phased multi-country and Global entities. Mike has a keen sense of ownership and a strong drive to successfully deliver. He is considered a seasoned professional of the highest calibre. Provided Corporate Governance, RFX bid proposals, vendor and partner selection processes, Application Consolidation, Migration and Business Transition Management. He has excellent endorsements from clients, partners and colleagues from working throughout Europe, Americas, Middle East and Asia.

Strategic Program Management professional with 25+ years' experience. Specialising in Business Transformational Change. Global Programme Management, Transformation and Change Delivery. Managed Business Transformational Change ERP, IoT, eCom, Big Data. Directed and delivered multiple large and complex business transitions. Multiple turn-around and recovery programmes successfully delivered. Conducted Programme RFX bid proposals, selections and evaluations. Managing full RFI/RFQ/RFT/RFP and complex tender processes. Large scale Template Rollouts (complex release management) delivered. Programme budgets in excess of \$100M and over 400 consultants. Keen sense of ownership and a strong drive to successfully deliver. Corporate Governance for bid proposal, vendor and partner selection. Excellent endorsements from clients, partners and colleagues. Global experience working in Europe, Americas, Middle East and Asia. Seasoned professional of the highest calibre.

KEY SKILLS & EXPERTISE

Relevant Business Transformation Experience:

- Strategic Program Management professional with 20+ years' experience
- Specialising in Business Transformational Change
- Global Programme Management, Transformation and Change Delivery
- Managed Business Transformational Change ERP, IoT, eCom, Big Data
- Directed and delivered multiple large and complex business transitions
- Multiple turn-around and recovery programmes successfully delivered
- Conducted Programme Bid proposals, selections and evaluations
- Managing full RFI/RFQ/RFT/RFP and complex tender processes
- Large scale Template Rollouts (complex release management) delivered
- Programme budgets in excess of \$100M and over 400 consultants
- Keen sense of ownership and a strong drive to successfully deliver
- Corporate Governance for bid proposal, vendor and partner selection
- Excellent endorsements from clients, partners and colleagues
- Global experience working in Europe, Americas, Middle East and Asia
- Seasoned professional of the highest calibre

SAP Delivery Expertise:

- Client Engagement Director for SAP and S/4HANA
- Upgrade/Migration experience to SAP suite on HANA and S/4HANA (Simple Finance / Simple Logistics)
- Synchronising manufacturing operations (MES, MII)
- SAP HEC, Hana Enterprise Cloud Services, Transition planning, Application Consolidation and Migration.
- SAP Hana on Amazon Web Services (AWS). SAP on Microsoft Azure. SAP Ariba Procurement and Supply Chain Solutions. SAP Hybris, Hybris Marketing (B2B and B2C) delivery. SAP CAR ePOS and POSDM Solutions. SAP SuccessFactors (HR/HCM) deployments.
- Multi and Omni Channel, Adobe AEM and Web-Shop integration. Implementing SAP strategic products BI, CRM, and SRM.
- Industry Solutions delivery into Financial Services, Retail, Manufacturing, Oil and Gas, and Telecommunications.
- Consolidation and complex release management strategies.

DETAILED CAREER SUMMARY

Managing Director MJDNET May 2006 - January 2020

Interim Head of SAP Enterprise Services - Financial Services
Managing Director APAC Region
Interim SAP and S/4HANA Engagement Director (Middle East and Asia)
Interim SAP and S/4HANA Engagement Director (Europe)
Interim Partner to Nationwide Building Society
Delivery Director Managing a key client bid proposal to deliver a strategic and very challenging 'Big Data' driven IM transformation concept
RGP Director - UAE Utilities Programme Transformation
Programme Director Saudi Electric (KSA) Utilities Business Transformation
Programme Director Central American Retailer - Retail Beverage Business
Programme Director Co-Operative Group - Retail Food and Retail Banking Business
SAP UK Director – Retail Fashion Business Transformation
Programme Director SAP MENA (UAE) – Automotive Business Transformation
Programme Director AXA Insurance – Business Transformation and Demerger
Programme Director Vodafone Global Enterprise - European Retail Transformation
SAP AG Director – Global Fashion Retail Transformation - Programme Recovery
Programme Director - Statoil-Hydro – Global Oil & Gas / Retail Transformation / Acquisition and Merger
Retail Programme Director - Recovery / Acquisition and Merger Adidas Group

Achievements

- Supported a 5 year spending review c.£150M UK Sterling
- Programme Management of key European SAP accounts of c.€10M-€50M Euros
- Managing clients expectations and enabling a level of trust that the programme would be delivered successfully in-scope and to budget
- Successful implementation of the SAP IS-U Billing and SAP CRM programme
- Managing significant changes in scope and requirements from the business at a critical stage in the implementation of an SAP IS-U Billing and SAP CRM programme with a budget of c.\$100M US Dollars
- Provided an evaluation of the full end-to-end integrated SAP system
- Provided governance and due diligence for a retail business evaluation and selection of both a vendor solution and systems integrator
- SAP AFS and MAP integration and delivery of SAP HR and Success Factors
- Successful Programme roadmap and proof of concept delivery contained multiple programme components. At the core of this was SAP IS-Automotive solution and Organisational Change Management (OCM)
- Completed system demergers and deployment of new segregated landscape
- Successfully managed a Business Transformation Programme for Vodafone Global Enterprise with an overall budget of over €100M Euros
- Managed a large scale restructure to de-escalate critical issues within the Esprit programme with an overall programme budget of circa €100M Euros
- Smooth merger of the Norsk-Hydro oil and gas division into the new operating company with a budget of circa €80 Million Euros
- Technical migration of Reebok into the Adidas SAP landscape with a budget of €35M Euros

Business Change and Transformation Other Project and Programme Management positions August 1997 – May 2006

Mike has worked for many top class consulting companies and blue chip clients as Business Change Manager, Technical Architect, Project and Programme Transformation Management.

Achievements

During this time he has successfully developed many Business driven TOM (Target Operating Model) changes, IT COE (Centre of Excellence) and extensive Mergers and Acquisitions to enable business growth. As part of this process he is a very skilled negotiator and has successfully delivered competitive bid proposals, engaged clients and delivered multiple world-class ERP solutions, release strategies, corporate governance and compliance initiatives.

Clients included;

INA for IBM – Croatia; CCHBC (Coca-Cola) – Bratislava; Delphi Automotive – Munich; Universal Pictures (NBC) – London and Madrid; Ordnance Survey – Southampton; Wrigley WeB ES-PRIT – Munich; Iona Technologies - Dublin; British Telecom - UK; UPM Kymmene - Brussels and Helsinki; Metsä-Serla – Helsinki; British Airways – UK; United Nations for IBM - Rome; SairGroup for Atraxis – Zurich; Deutsche Telecom – Germany; BMW – Munich, Germany, MANN – Munich Germany, General Motors for PWC – Frankfurt; Shell – Rotterdam; ICI Group; Reebok – UK; Cadbury – UK; Royal Sun Alliance – UK; Astra Zeneca – UK; British Nuclear Fuels – UK; BAE Systems – UK; British Rail – UK; Post Office – UK; GlaxoSmithKline (GSK) – UK; Croda Pharmaceuticals – UK; British Rail – UK and RS Components – UK.

RAF Engineering Officer British Royal Air Force - United Kingdom, Europe and Central America November 1985 – August 1997

Achievements

- Included IT Systems Technical Management
 - IT Systems Specialist
 - Procurement
 - Worked in conjunction with BAE Systems, Rolls-Royce and other established MOD suppliers to provide SLA's.
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